



# Three Modules Training in Spring 2021 (Members only, in Chinese)

**TEAM MANAGEMENT**

- ▶ The Danish, Swedish and Finnish Chambers of Commerce in Shanghai are proud to offer Team Management Training with some of the leading talent management consulting companies in Europe & Asia.
- ▶ The whole program is targeting emerging or middle management staff from our member companies. The program has 3 modules, and the 3 modules are taught in Chinese over 3 months. Each module is a half day training in the morning. After completing all three modules, the participant will get an official certificate issued by the chambers and the facilitators.
- ▶ There are 25 seats available. The sign up is on an individual basis. Certification is only achieved, when the same person participates in all three modules.

- ▶ Price for per program including training materials and catering is 3,500. The Nordic chambers are operating this activity on a non-profit basis. The fee of 3,500.00 RMB is fixed and non-refundable regardless of actually attended modules. If for some reason we have cancellations for specific modules, the extra space will be offered as a stand-alone training session at a price of 1,300 RMB.
- ▶ *Please sign up with details of: name, company, title/occupation and seniority before January 20<sup>th</sup> 2021 at [laura@dccc-shanghai.com](mailto:laura@dccc-shanghai.com) or [www.dccc-shanghai.com](http://www.dccc-shanghai.com).*

*Please note, that we only launch the 3 module training if 18 or more sign up by January 20<sup>th</sup> 2021.*



## Our Facilitators:

- ▶ CONCHIUS is one of the leading people development consultants servicing the needs of multinational corporations operating in China. They have trained over 2.000 executives since 2007 in the field of cross cultural awareness and communication. [www.conchius.com](http://www.conchius.com)



- ▶ B&B Advisors is a boutique advisory firm catalyzing success of Nordic companies in the challenging, yet highly rewarding Chinese market. Our Nordic-Chinese ecosystem consisting of experienced professionals from diverse backgrounds is built to act as your trusted management extension in China. One of the key areas of our business is to support crucial talent development needs of our valued clients through coaching, facilitation and training.



## Find out what our past participants have said about our training:



The training is really beneficial to me. I am really grateful that my boss send me to these courses. It is really lucky! With this course I have learned to listen and learn from others and not always be lecturing on what I believe is right. My quality of life has improved so much with this training. I look forward to the next one!

- Carol Wu, Kjell



The topic of the Chinese training program are perfect. They are the exactly things confusing me sometimes. Through these trainings, I have a better understanding of communication with team & managers. The most important is how we can coach our sales team for better performance. I feel obliged to thank you once more, and I am looking forward to your next training program.

- Kevin Liang, Prime Cargo



One of the most influential management training ever about different aspects. It's very inspired and professional training with different topics as a focus every time.

- Selena Han, Kapp Ahl

# TEAM MANAGEMENT

► Managing Expectations and Goals

Facilitator: CONCHIUS

Time: January 26th 2021, 9.00 - 12.30

Venue: Radisson Blu Hotel Shanghai New World



Managing expectations and setting goals are two key management skills. The Company, manager and team member all have expectations that are beyond the Job Description and Employment Contract. As an Agile Manager-Leader it is critical to understand and align on this context. Whereas effective goal setting creates motivation and ownership leading to results, poorly defined goals cause frustration and confuse the team members.

Target Outcomes: Learn how to manage your manager's expectations and how to communicate these to your team effectively.

# TEAM MANAGEMENT

► Effective Communication - Questioning & Listening

Facilitator: BletBI

Time: March 2<sup>nd</sup> 2021, 9.00 - 12.30

Venue: Radisson Blu Hotel Shanghai New World

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S H A N G H A I

In the VUCA world when change is the new norm, no one has all the answers. Traditional managing style of Command and Control is no longer effective to engage the knowledgeable young workforce who want to be led by purpose and meaning. Effective communication, therefore, is imperative for talent retention and business success. Two basic yet rare communication skills are active listening and powerful questioning. These skills will benefit anyone who is already at or wish to be at managerial positions.

The half-day workshop is highly interactive and full of experiments. Through discussion and exercise, participants will learn practical skills to help strengthen their leadership skills, get message across at work and improve relationships with others.

# TEAM MANAGEMENT

► Coaching for Performance

Facilitator: CONCHIUS

Time: March 30th 2021, 9.00 - 12.30

Venue: Radisson Blu Hotel Shanghai New World



One of the keys to successful management is to develop a coaching manager style. Many surveys have shown that Coaching Managers are the ones who are best able to retain top talent in their teams and to maximize productivity and performance.

This workshop will discuss the fundamentals of coaching. It will look at what coaching is (and is not) and discuss a validated coaching framework for participants to gain a foundation in this skill.